

## FOR IMMEDIATE RELEASE

## THE HIGHLANDS GROUP NABS SUSAN ABBOTT FOR NORTH FLORIDA

### CONTACT INFORMATION:

Richard A. Morgan, President  
The Highlands Group

**Dateline:** Atlanta, Georgia

The Highlands Group, LLC announced that Susan Abbott has joined the company as an Account Manager, based in Orlando, Florida. Susan will be teaming with Pat Pietrowski, her Marketing Services Representative counterpart, to provide coverage to both the Independent and Mega dealers located in the North Florida market.

Susan originally hails from Iowa and began her career in the office products industry in 2003 as a Commercial Account Manager in South Florida for OfficeMax. In 2006 she was promoted to District Sales Manager for North Florida where she managed sales teams in Orlando, Tampa, and Jacksonville.

“We are excited to have Susan join our North Florida Team. She is results driven and a dedicated professional that strives to exceed expectations,” said Rick Morgan, President of The Highlands Group.

The Highlands Group is headquartered in Atlanta, Georgia and represents quality office product and furniture manufacturers across the United States. Services include development and execution of comprehensive sales and marketing plans and field sales through an established and qualified sales force of over 65 professionals, located across the continental US.

For further information, contact Bob O’Gara, CEO at 678 244 3523 or go to our website at [www.thehighlandsgroup.com](http://www.thehighlandsgroup.com).